



Aliens On Earth.com

Resources for those who are stranded here



Navigation UFOs Paranormal People Places Area 51 Random Top 100 Catalog What's New	Search... ...for this word in: Page Titles Page Contents Book Title/Author Help	New Catalog Items (Random Selection) Auschwitz (used pb) Dr. Miklos Nyiszli - \$6.00 35 Golden Keys to Who You Are And Why You're Here (used trpb) Linda C. Anderson - \$5.50 From Gaul to De Gaulle: An Outline of French Civilization (used trpb) Monique Wagner - \$15.00 "Son": A Psychopath and his Victims (used hc) Jack Olsen - \$5.00 Daddy's Girl: The Campbell Murder Case (used pb) Clifford Irving - \$3.50 In the Best of Families (used pb) Dennis McDougal - \$3.50 Other New Items Main Catalog Page Subjects 2000+ new & used titles, including hundreds you won't find at Amazon!
Log-In Here For Advanced Features		
Mothership -> Catalog -> Subjects -> Psychology -> Here		Our Focus

Book Catalog

The Peter Principle

And other books by Dr. Laurence Peter

Incompetence in organizations

8 titles below (\$3.50 to \$19.95) including (in alphabetical order): [The Peter Plan](#) * [The Peter Prescription](#) * [The Peter Principle](#) * [Peter's Quotations](#) * [Why Things Go Wrong, or the Peter Principle Revisited](#)

The principle is this: In any hierarchy, a person tends to rise to the level of his incompetence. Thus, every position will eventually to be occupied by someone who is not quite capable of the job; otherwise, they would have been promoted. The presentation is tongue-in-cheek, but the theory is no joke. After reading The Peter Principle, you begin to see it everywhere. It explains, for instance, those clerks in the post office and other bureaucracies who have been in their positions for decades yet never seem to advance. Incompetence is a real, immutable quality that one has to consider when dealing with humans.

Although popular in the 1970s, Dr. Peter's books are now mostly out of print. We offer this selection of used titles, plus the few editions that are still available new.

Assortment - Abbreviations Used		
To add an item to your shopping cart or place an order, click on the checkbox beside the item code and press the "Add..." button at the bottom .		
Code	Description	Price
Peter_	<p>The Peter Principle (used pb)</p> <p>By Laurence Peter and Raymond Hull. 1969, Bantam, 169pp, out-of-print in paperback. (G) Subtitled: "Why things always go wrong."</p> <p>The classic 1969 treatise on organizational behavior. The principle is this: In any hierarchy, a person tends to rise to the level of his incompetence. Thus, every position will eventually to be occupied by someone who is not quite capable of the job; otherwise, they would have been promoted. The presentation is tongue-</p>	<p>\$3.50 std</p> <p style="text-align: right;">Add to cart</p>

in-cheek, but the theory is no joke. After reading The Peter Principle, you begin to see it everywhere. It explains, for instance, those clerks in the post office and other bureaucracies who have been in their positions for decades yet never seem to advance. Incompetence is a real, immutable quality that one has to consider when dealing with humans. -- GC

<p>Peter</p>	<p>The Peter Principle (new hc)</p> <p>1996 reprint edition, Buccaneer Books, library binding (issued without dustjacket), list \$29.95. This is the only edition that is still in print, available in this hardcover collectors edition. (Discounted 1/3 off -- below all other on-line booksellers!)</p>	<p>\$19.95</p> <p>book1</p> <p>Add to cart</p>
<p>PetersQuote Cover Image</p> 	<p>Peter's Quotations (new trpb)</p> <p>By Laurence Peter. 1977 (1993), Quill, 540pp. This is probably the most memorable book by Peter since <u>The Peter Principle</u> Peter presents a massive collection of ironic quotes from throughout history. This collection differs from <u>Bartlett's</u> in its humor and insight.</p>	<p>\$12.00</p> <p>book1.5</p> <p>Add to cart</p>
<p>PeterWhy_</p>	<p>Why Things Go Wrong, or the Peter Principle Revisited (used hc)</p> <p>By Dr. Laurence J. Peter. 1985, Morrow, 207pp. (Fine in G DJ. First edition, first printing. Coffee-colored stains along top edge of DJ.) "The man who discovered the Peter Principle brings you completely up to date on the world of incompetence." (7/12/99)</p>	<p>\$8.00</p> <p>book1</p> <p>Add to cart</p>
<p>PeterPrescr_ Cover Image</p> 	<p>The Peter Prescription (used pb)</p> <p>By Laurence Peter. 1972, Bantam, 238pp, out-of-print. (G) Subtitle: How to Make Things Go Right "In <u>The Peter Principle</u>, Dr. Peter told you why things always go wrong. In this new book, written with the same sharp wit and wisdom, he presents proven techniques for making things go right." (3/5/99)</p>	<p>\$3.50</p> <p>std</p> <p>Add to cart</p>
<p>PeterPrescr_h Cover Image</p> 	<p>The Peter Prescription (used hc)</p> <p>By Laurence Peter. 1972, Murrow, 224pp, first edition, out-of-print. (Near Fine in Near Fine DJ)</p>	<p>\$7.00</p> <p>std</p> <p>Add to cart</p>

<p>PeterPlan_ Cover Image</p> 	<p>The Peter Plan (used pb)</p> <p>By Peter, Laurence. 1975 (1977), Bantam, 207pp, out-of-print. (VG. square binding, no creases.) Peter's recommendation for changing the planet. "How to get things straight: an optimistic proposal for survival." (3/26/99)</p>	<p>\$5.00 std</p> <p>Add to cart</p>
<p>PeterPlan_h Cover Image</p> 	<p>The Peter Plan (used hc)</p> <p>By Peter, Laurence. 1975, William Morrow, 224pp. (G+ in G DJ. Flyleaf removed.) (6/4/99)</p>	<p>\$7.00 book1.5</p> <p>Add to cart</p>

Place a checkmark beside the items you want to order, then press the button above.
(Or click on "Add to cart" beside each item.)

To order by phone: (702) 227-1818 (8am-9pm Pacific)

If you encounter any problems with the shopping cart, please [tell us](#), providing as many details as possible.

[Go UP to page index](#)

Would you like to be informed when new books are added to this page? If so, enter your email address here:

You will receive a message only when books are added for "The Peter Principle".

[Mothership](#) -> [Catalog](#) -> [Subjects](#) -> [Psychology](#) -> [Here](#)



To Order - Use our on-line shopping cart on each product page
- or add product codes to [this blank order form](#)
- or call **(702) 227-1818** (Daily 8am-9pm Pacific)

[The Kind of Books We Carry](#)

[Our Original Reviews Copyrighted](#) © 1995-99 [Area 51 Research Center](#)
PO Box 81166, Las Vegas, NV 89180 Product Inquiries: inquiry@ufomind.com

Proceeds from this catalog help support [the Mothership](#) --
the world's largest website on [UFOs](#), [Area 51](#) and [the Paranormal](#)

Send us corrections using this [Feedback Form](#) or email webmaster@ufomind.com

This page: <http://www.ufomind.com/catalog/isbn/psych/peter/> (10/22/99 1:48)

We encourage you to link to this page from your own. No permission required.

*
**

